



It is a dynamic and rapidly growing multinational healthcare IT company. Lonosso offers American physicians customized solutions that reflect the very best in practice management services available in the industry today. Our services maximize the power of the Internet and technology to give medical providers better control over scheduling and billing, total access to all of their billing information, and comprehensive practice-management reports - while reducing the cost factor.



Why choose us

We help practices run smoother Billing Operations and drive better financial results.

With prompt Submission of Claims to payer and follow-up to get the claim Materialized to the maximum in quickest possible time.

Increased Collections, Minimized Denials and Reduced Staffing costs Effectively Puts a Practice on an Aggressive Growth Trajectory.

We take the full responsibility to manage your revenues so you can focus on better care for the patient.



About Us

Main company of HIT solutions for small to mid-sized healthcare practices.

We're uncompromisingly committed to viewing Lonosso and its answers via the eyes of our customers and this client-centric approach is the engine that drives our customer retention and natural boom.



Our comprehensive, integrated, intuitive and inexpensive solutions can be used by our clients to streamline and enhance affected person care, maximize sales and reduce administrative burdens and fees.



OUR HISTORY

Start

Lonosso simple medical billing and coding company.

First office

2021 in Montgomery, Alabama

Full Fledge Team

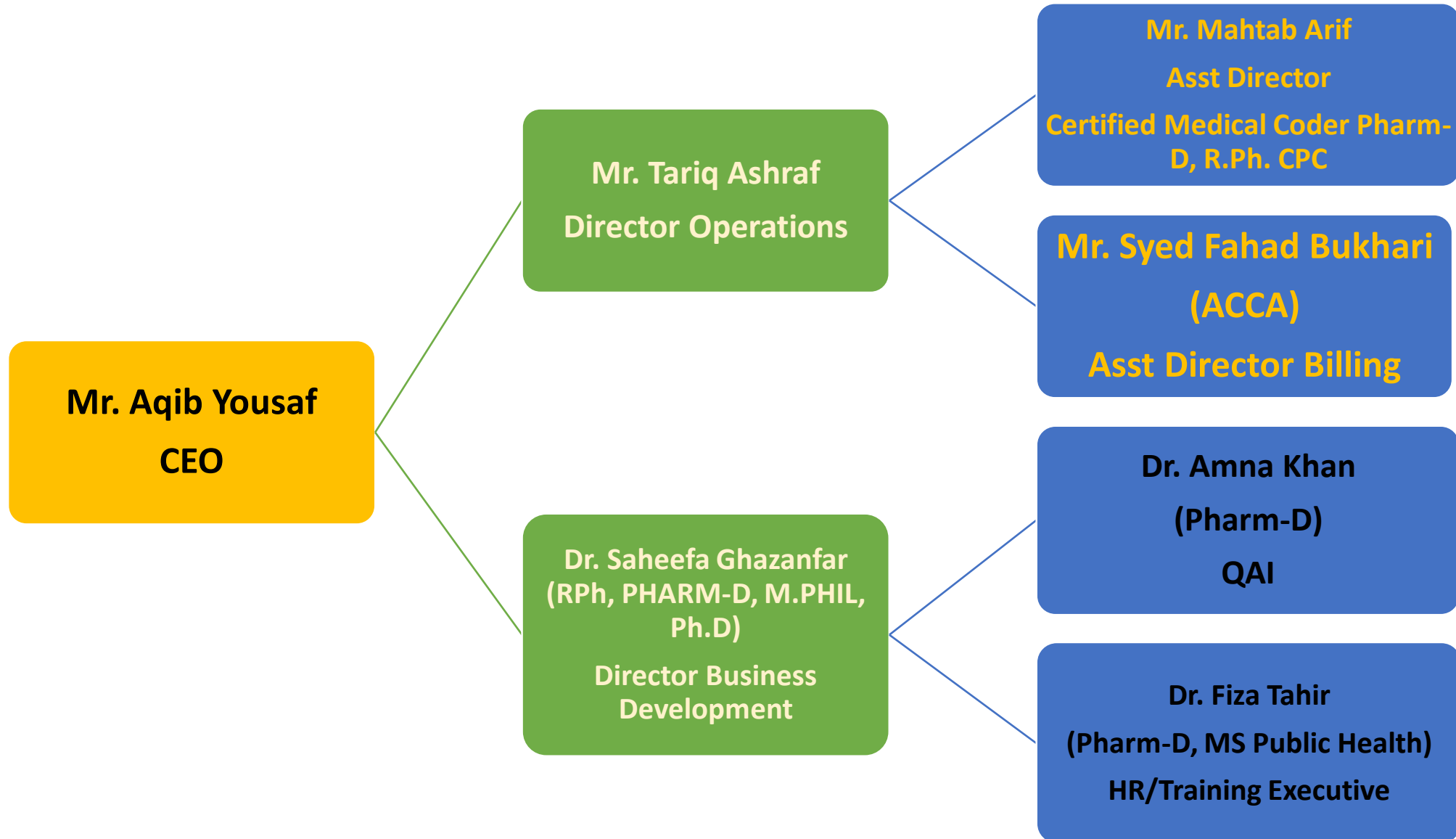
15 well trained personals sharing the same dream.

Turn Global

Dealing in all parts of the world.



Our Team Leads





OUR TEAM

- Our Team comprises of 15 professionals.
- Every member on our team has a minimum of 5+ years of medical billing and client management experience. Our Superior Expertise and highly qualified Billing Professionals provide the service That enables medical Practices to practice medicine.
- Our team includes certified coders, Medical billers, Practice auditors, compliance managers, client relation experts, quality assurance managers, patient help desk managers.

Our Services



MEDICAL CODING



MEDICAL BILLING

**MEDICAL
TRANSCRIPTION**



FINANCIAL ANALYSIS





Core Values:

- Outside-In approach – Customer Focus
- Quality – Established Reputation for Quality.
- Security and Safety of Data. ---No Personal devices are allowed while in company.
- Minimal Operation Costs – Save every penny.
- Speed and Flexibility - get the job done.
- Kaizen – Continuous Improvement to Maximize Productivity and Quality.
- Learning Organization – Every employee continuously learns and grows.
- Fun loving work culture





Mission:

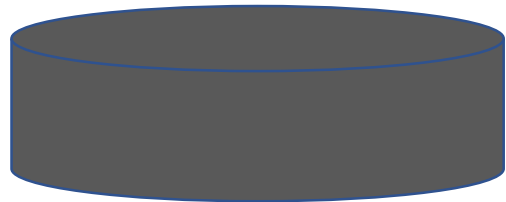
To proactively enable clients to focus more on their core activities by successfully owning up business activities on their behalf in an efficient, effective and persistent way and bringing value to the relationship by successfully leveraging our domain and technical expertise



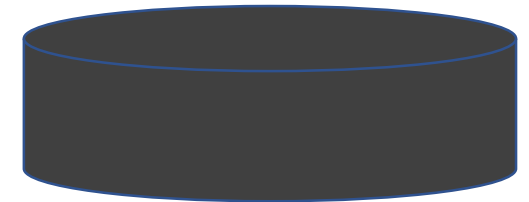


AGENDA

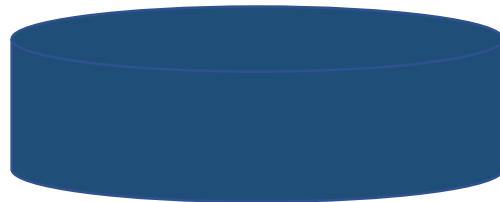
MEDICAL CODING



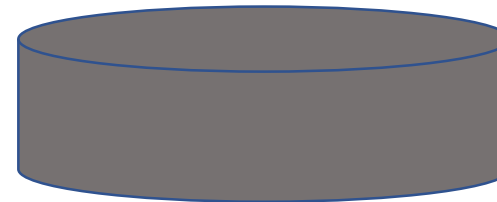
MEDICAL BILLING



MEDICAL
TRANSCRIPTION



FINANCIAL ANALYSIS





Benefits:

- Increase Cash Flow.
- Reduce Overheads.
- Expedites Payments
- Increase quality and productivity.
- Flexibility.
- Affordability
- 24*7 services
- Certified resources.





FREE SERVICES FOR NEW CLIENTS ON SIGNUP

New client first 30 patients free trial.

Weekly practice-based reports sharing with Client for the insights about the practice.

Help your friends & colleagues succeed & help yourself earn some extra cash. You can earn 25% from our first invoice to every referral that becomes new client of Lonosso.



Revenue Cycle Management

3. Charge Entry

Coded information entering in to the software and claim generated and submitted to the insurance.

2. Medical Coding

Performing medical services and gathering medical records and convert the performed services in to procedure codes and ICD-10 codes.



4. Payment posting and Receivables Management

Following up with the insurance for the claims processing and posting the received payment by the insurance in the system and working on the denials. Moving the patient's responsibility to the patient balance.

1. Information Gathering

Patient Appointments and Gathering insurance information from the patient



5. Reporting

Providing all necessary reporting to the client. Generating the monthly invoice, which contains the payment information for the entire month.

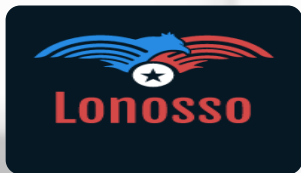


Medical Billing and Coding Services

AR Collection and out of network negotiations

Patient Billing

Eligibility Verification and Prior Authorizations



At Medical billing outsourcing we are committed to provide accurate, timely and effective billing and coding services.

Our highly trained medical billing staff is an extension of your office. We are a professional billing service helping you on the areas that you need assistance.

We employ experts and keep up with the latest technologies to provide you the best in the industry.

Our customer focus approach and process help you to increase your cash flow. We efficiently manage all your billing needs paying close attention to every detail.


Medical Billing & Coding


Patients Eligibility and Demographic Entry

Entry of patient details in to client's software

Verification of patient's active primary insurance and the benefits

Medical Coding

 *Coding for ICD-9, ICD-10, CPT and HCPCS codes across all specialities*

 *Coding team includes certified coders*

Medical billing and coding are the most important elements to guarantee reimbursements. Error in coding may cause a claim rejection and makes the resubmission process delay.

Charge Entry and billing

Entry of procedure codes and diagnosis codes details provided by the coder in to the client's software

Electronic submission of bills for those carriers who got the electronic billing setup.



A/R Follows Up

- Following up aggressively with almost all carrier for denied or outstanding claims.



- Following up aggressively with patients on Self-pays and Co-pays.

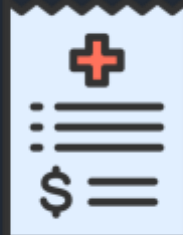


Out of Network Negotiations

- In out of network negotiation we utilize our expertise to negotiate on client's underpaid claims with insurance companies and third party negotiation vendors i.e. [Multiplan](#), Viant, [Zelis](#) etc. on provider's behalf.
- We try our best to negotiating the best rates for our clients.

Patient Billing

- *We generate the patient statements for the patient's responsibility like co-pay, coinsurance and deductible to the patients.*
- *Resolve the patient's questions and quires regarding the balances.*
- *If a patient comes with an inactive insurance policy or with a policy which requires the coordination of benefits update and that cause the delay in the payment. So we communicate with the patient to provide the correct policy information.*



Reporting and Invoicing

Following are 6 of the most important medical billing reports that we practice.

- *Accounts Receivable Aging Report*
- *Collection Report*
- *KPI Report*
- *Insurance analysis report*
- *Patient payments*
- *Monthly invoice report*



Eligibility Verification:



Prior Authorization

- The pre-authorization process can be helpful to ensure the procedure's covered by a patient's insurance, but it can also take a frustratingly long period.
- Many doctors and administrative employees find that the long pre-authorization process lowers their productivity and turnaround times.
- Specific medical procedures must be approved or pre-certified before being performed for the insurance company to cover them.
- So we can provide insurance authorization services without consuming more time or resources





Credentialing and Contracting





Medical Transcription

1

Operative Reports

2

Psychiatric Notes

3

Discharge Notes

4

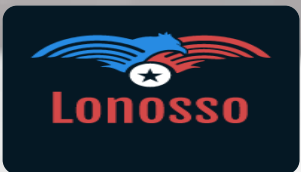
Progress notes

5

History and Physical Reports

6

Consultation Reports



Benefits Package

- We are committed to providing HIPAA-compliant **medical transcription services** for healthcare providers in the U.S
- We offer both
 - Audio transcription
 - Live scribing

HIPAA REGULATIONS



SPECIALTIES

- Anesthesia
- Ambulatory Clinics
- Bariatric
- Cardiology
- Cardiovascular Surgery
- Colorectal Surgery
- Dermatology
- Dental
- Emergency Medicine
- Endocrinology
- ENT
- Gastroenterology
- General Surgery
- Gynecologic Oncology
- Hematology/Oncology
- Infectious Disease
- Internal Medicine
- Interventional Radiology
- Nephrology
- Neurology
- Pathology: Surgical & Anatomic
- Neurosurgery
- Family Practice
- Ophthalmology
- Pain Management
- Palliative Care
- Orthopedics
- Hospitalist
- Pediatrics
- Physical Medicine
- Transplant Surgery
- Urology
- Vascular Surgery
- Wound Care
- DME
- Urgent care
- Chiropractic
- Plastic & Recons Surgery
- Podiatric Surgery
- Psychiatry
- Pulmonary Medicine
- Radiation Oncology
- Rheumatology



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